

Avalon Solutions is a dynamically expanding company with strong relationships with Google and Salesforce, a leading partner for innovative workplace and cloud solutions. Currently we are looking to expand our Salesforce team in Warsaw with a Salesforce Consultant.

We are constantly innovating not only our client's businesses but also our own. Our goal is to be one step ahead and to build valuable partnerships with the digital leaders. To be in the forefront we need to have the best talents in our team. That's why we have a special approach to our employees.

We believe in an open company culture and relations built on trust. We support our team members in their development, certifications and additional education to deepen their expertise.

The 3 pillars that make us a unique company are:

- **Curiosity** - we are curious about people, technology, and business
- **Trust** - our relationships are built on trust, empowering us to work as a single, cohesive organisation towards our goals
- **Courage** - we have courage to challenge ourselves, our customers, and our partners.

About the Team:

You will be part of a very active team and you will work in a company that is in a rapid expansion phase. We have multiple offices around the world but we work as one global team, exchanging knowledge, supporting each other's projects and customers.

About the Role:

As a Salesforce Consultant you will lead our implementation projects and identify the best Salesforce set up to suit the customer's particular needs. This means you will be responsible for assessing the company's technology infrastructure, becoming familiar with the way they operate from a tech but also business perspective.

Qualifications:

You have experience working with CRM systems (preferably Salesforce) either in house or as a consultant. You like working with customers and tackling challenges. You have a vast knowledge of related applications, relational database and web technology. You have strong communication and presentation skills, and you know how to present complex tech concepts in a clear way, highlighting the values, so they are easy to understand by decision makers from different areas (like technology, business, finance). You're a team player, ready to work in a group and execute the proposed solutions.

Other qualifications:

- Fluency in English and Polish
- Fluency in an additional language: Swedish, or Norwegian would be an advantage

Preferred qualifications:

- Salesforce Certifications
 - Project management experience
-

Avalon Solutions is a full-scale cloud solutions partner, operating in Europe and beginning its expansion in Asia. Our mission is to add value to our customers by delivering a digital workplace based on sustainable solutions from leading innovative partners like Google and Salesforce, among others. This is achieved by our business-oriented teams, passionate tech experts and our strong company culture that make our employees excel.